

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
**(LIMITED BY GUARANTEE)**

**REGISTERED NUMBER : SC294025**  
**CHARITY NUMBER : SC037325**

**REPORT OF THE DIRECTORS**  
**AND**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
**(LIMITED BY GUARANTEE)**

**CHARITY INFORMATION**

REGISTERED NUMBER	SC294025
CHARITY NUMBER	SC037325
REGISTERED OFFICE	Somerset Park Tryfield Place Ayr KA8 9NB
CHARITY ADDRESS	Somerset Park Tryfield Place Ayr KA8 9NB
DIRECTORS	L Cameron J B Dalton (Resigned 27.9.10) SA Johnston (Resigned 11.11.09) A McGregor J G Peterkin D Stewart D J Watson J M Welsh P C White (Appointed 8.3.10)
SECRETARY	J G Peterkin
ACCOUNTANTS & INDEPENDENT EXAMINER	Hall Morrice 6 & 7 Queens Terrace Aberdeen AB10 1XL
BANKERS	Clydesdale Bank 43 Alloway Street Ayr KA7 1SP

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**REPORT OF THE DIRECTORS**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

The directors submit their annual report and the financial statements for the year ended 31<sup>st</sup> May 2010. The directors have adopted the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" issued in 2005 in preparing the annual report and financial statements of the charity.

The charity is a registered Scottish charitable company limited by guarantee, number SC 294025, set up in December 2005, and is governed by a Memorandum and Articles of Association.

## **STRUCTURE, GOVERNANCE AND MANAGEMENT**

### **Recruitment and Appointment of Members**

The membership is restricted to anyone aged 16 years or over whose main residence lies within Ayrshire, Ayr College, Ayr United Community Initiative, Ayr United Football and Athletic Club Limited, South Ayrshire Community Health Partnership and South Ayrshire Council, or any other corporate body or any individual who has been nominated for membership by any other unincorporated body.

The directors are responsible for considering each application for membership and have the right to refuse to admit any person or body to membership.

### **Organisational Structure**

The Board of Directors meets regularly to administer the company's activities. The day-to-day administration is delegated to relevant directors, who in turn manage a team of volunteer and paid staff.

The charity is grateful for the unstinting efforts of its volunteers who are involved in service provision and fund raising. Without their support and assistance, the charity would not have been able to make such a valuable contribution to the community.

### **Risk Management**

The directors have reviewed the major strategic, business and operational risks, which the charity faces and have confirmed that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen these risks.

## **OBJECTIVES AND ACTIVITIES**

The charity's objectives are:

- (1) To provide, in the interests of social welfare, facilities for recreation and other leisure time activities available to the public at large with a view to improving their conditions of life;*
- (2) To promote community participation in healthy recreation, in particular by the provision of facilities for the playing of football and other sports;*
- (3) To promote and protect the wellbeing and physical health of people living in the vicinity of the facilities operated by the company, and to assist in the relief of ill health and the provision of health education for such people;*
- (4) To promote public safety in the interests of the general public, and in particular by promoting initiatives and programmes which are directed towards reducing the incidence of vandalism and other anti-social behaviour by encouraging participation in sports;*
- (5) To help young people to develop their physical, mental and spiritual capacities, such that they may grow to full maturity as individuals and as members of society;*
- (6) To promote training, particularly in such skills as will assist the participants in obtaining paid employment;*
- (7) To promote, establish, operate and/or support other projects and initiatives of a charitable nature.*

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**REPORT OF THE DIRECTORS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

**MAIN OBJECTIVES FOR THE YEAR**

The charity's main objectives for its fourth full year were to develop the youth football teams and community football activities.

**ACHIEVEMENTS, PERFORMANCE AND PLANS FOR THE FUTURE**

The Academy has continued to make significant progress. Its partnership with South Ayrshire Council, the Scottish Football Association and Ayr United Football Club to manage the South Ayrshire Football Development Programme continues to be highly successful.

**Football In The Community Programme**

• **Club Development**

The club development programme aims to offer support to all recreational football clubs in South Ayrshire and to strengthen links between these clubs and Ayr United Football Academy. Over the past year, the main activities included:

- assisting local clubs, Prestwick Community Club, Caledonian Community Club and Troon Thistle Boys Club to achieve SFA Quality Mark status and assisting Ayr Boswell Boys Club, Southside Community Club and Girvan Youths in registering and working towards SFA Quality Mark status;
- delivering coaching sessions to 7 clubs involving 112 players;
- supporting 3 West of Scotland Youth League Festivals attracting 379 players.

• **Player Participation**

The key objectives around player participation are to focus on maintaining and sustaining all Community Football Centres, whilst ensuring the programmes are stimulating, fun, safe and accessible to age groups from three years to young adult. The Academy's activities during the year included:

- providing Soccer Centres for a weekly average of 105 children aged 3 to 5;
- providing out of school and curriculum time soccer classes for around 230 primary age children per week;
- providing football classes with social and development objectives for groups aged 13 to 24 years of age;
- delivering in South Ayrshire, SFA national initiatives, including:
  - the Night Leagues programme, at one centre attracting around 72 players per session;
  - the Soccer1 programme which encouraged around 32 girls and 90 boys in S1 to participate in football sessions;
  - a Volunteer Recruitment programme, culminating in 45 pupils and students achieving SFA Coaching qualifications and a National First Aid certificate;
  - the McDonald's Schools Football programme, involving around 332 primary 6 and 7 pupils, setting up 9 new boys and 2 new girls teams, and culminating in a festival at Somerset Park;
  - The Proceeds of Crime Street Football programme where 3 Holiday Centres attracted 179 participants, and a weekly Night League Centre attracted 72 participants.

• **Girls Football**

The Academy continues to build its own Ayr United Football Academy Girls' Development Programme and the Community Coaching team has been instrumental in:

- retaining Scottish FA Quality Mark status for the Girls Club.
- fielding age 11 and 13 teams and developing age 9 children to take part in next season's league activity.

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**REPORT OF THE DIRECTORS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

- recruiting community coaches who are dedicated to building participation by girls and in building girls' teams to ensure sustainability;
- managing 6 weekly coaching sessions attracting around 42 players;
- securing "NHS Ayrshire" funding and commercial sponsorship to contribute towards equipment and other costs.

The Academy Community Coaching team has also managed a Girls only Soccer Centre Programme which attracted around 20 girl participants at two centres.

• **Disability Football**

The Academy's *Everybody Active* Programme has now entered its third and final year. The programme comprises of 3 weekly classes operating at SouthCraig and Queen Margaret Schools in South Ayrshire and involves an average of 40 weekly participants. Key achievements are:

- staging 4 festivals for 40 players at Somerset Park, home of Ayr United Football Club;
- sourcing volunteers to provide transport for players;
- providing support for approx 7 Talented Players to progress to the SFA's South West regional squad monthly sessions;
- Academy coaching team achieving runners up position at the Annual Sportsability Awards event.

**Coach Education**

The Academy continues to encourage participation in the Scottish FA's Coach Education Football Courses. The following achievements were recorded in the year:

- 5 Early Touches courses were run involving 98 participants;
- 4 Development Activities courses were run involving 53 participants;
- 5 Level 2 and 3 courses were run involving 82 participants;
- 4 Coaches in Service days were arranged involving 278 participants.
- 3 First aid courses were organised involving 51 participants

**Employment Programmes**

- The Support Employment Project where 30 young adults participated in programmes designed to prepare them for employment or Further education;
- The Future Jobs Fund scheme where 3 young adults were employed by the Academy for a period of 6 months to give them work experience.

**Talented Young Footballers Programme**

The Academy continues to improve its Talented Young Footballers programme, managing 5 Professional Youth teams in the Scottish Football Youth Initiative Programme and Scottish Football League Youth Divisions. In addition to this, 5 Development Groups have been established to offer talented young footballers, between the ages of 9 and 13, coaching sessions delivered by experienced Scottish FA qualified youth coaches, whilst the players continue to play for their local teams.

**Summary**

The number of participants has grown by 6% on last year, rising from 7,243 to 7,710. Participant attendances have risen very slightly, by 350, (0.2%). The increase in attendances would have been greater had there not been a reduction in Night Leagues funding which led to an inability to deliver the same number of sessions as last year.

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**REPORT OF THE DIRECTORS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

In total, 197,115 (2009: 196,765) participant attendances were achieved in the Academy's Community and Talented Young Footballers Programmes and initiatives, keeping children and young adults active and promoting the benefits of sport and health.

**FINANCIAL REVIEW**

**Policy on Reserves**

The Directors hold funds and use the income to pay out all costs, charges and expenses properly incurred in the delivery of the charity's objectives.

**Principal Funding Sources**

The principal funding sources during the accounting period were: Ayr United Football Club who passed on funds paid by the Scottish Football Association for the successful achievement of standards in respect of the Professional Youth Football teams; and South Ayrshire Council and Scottish Football Association in the form of funding for the South Ayrshire Football Development Programme and other community based programmes. Income donated by corporate and public sector sponsors supplemented these contributions to allow the Academy to manage a well rounded range of footballing activities.

The surplus of £42,246 for the period is to be carried forward and utilised towards ongoing costs.

**DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Law applicable to charities in Scotland requires the directors to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the year and of its financial position at the end of the year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The directors are responsible for keeping accounting records that disclose with reasonable accuracy the financial position of the charity and which enable them to ascertain the financial position of the charity and which enable them to ensure that the financial statements comply with applicable law. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

J G PETERKIN  
Secretary  
16<sup>th</sup> December 2010

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
**(LIMITED BY GUARANTEE)**

**INDEPENDENT EXAMINER'S REPORT TO THE MEMBERS OF**  
**AYR UNITED FOOTBALL ACADEMY LIMITED**

I report on the accounts of the charity for the year ended 31<sup>st</sup> May 2010 which are set out on pages 6 to 12.

**RESPECTIVE RESPONSIBILITIES OF TRUSTEES AND EXAMINER**

The charity's members are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006. The charity trustees consider that the audit requirement of Regulation 10(1) (a) to (c) of the Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

**BASIS OF INDEPENDENT EXAMINER'S STATEMENT**

My examination is carried out in accordance with Regulation 11 of the Charities Accounts (Scotland) Regulations 2006. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

**INDEPENDENT EXAMINER'S STATEMENT**

In the course of my examination, no matter has come to my attention:-

1. which gives me reasonable cause to believe that in any material respect the requirements:
  - o to keep accounting records in accordance with Section 44(1) (a) of the 2005 Act and Regulation 4 of the 2006 Accounts Regulations; and
  - o to prepare accounts which accord with the accounting records and comply with Regulation 8 of the 2006 Accounts Regulations;have not been met; or
2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

SHONAGH L. FRASER MA CA  
On behalf of Hall Morrice  
Chartered Accountants  
ABERDEEN, 16<sup>th</sup> December 2010

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**INCOME AND EXPENDITURE ACCOUNT**  
**(Incorporating a Statement of Financial Activities)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

<u>Period ended 31.5.09</u>		<u>Restricted Funds</u>
	<b>INCOMING RESOURCES</b>	
	Incoming Resources from Charitable Activities:	
£195335	Grant Income (Note 3)	£218898
<u>1713</u>	Bank Interest Receivable	<u>481</u>
<u>197048</u>	<b>TOTAL INCOMING RESOURCES</b>	<u>219379</u>
	 <b>RESOURCES EXPENDED</b>	
<u>154406</u>	Charitable Activities (Note 4)	<u>177133</u>
<u>154406</u>	<b>TOTAL RESOURCES EXPENDED</b>	<u>177133</u>
42642	<b>NET INCOMING RESOURCES BEFORE TRANSFERS</b>	42246
<u>-</u>	<b>GROSS TRANSFERS BETWEEN FUNDS</b>	<u>-</u>
42642	<b>NET MOVEMENT IN FUNDS FOR YEAR</b>	42246
<u>88797</u>	<b>TOTAL FUNDS BROUGHT FORWARD</b>	<u>131439</u>
£131439	<b>TOTAL FUNDS CARRIED FORWARD</b>	£173685
=====		=====

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**BALANCE SHEET**  
**AS AT 31<sup>ST</sup> MAY 2010**

As at  
31.5.09

CURRENT ASSETS			
£ 11104	Debtors (Note 7)	£ 23232	
<u>130178</u>	Cash at Bank and in Hand	<u>186637</u>	
<u>141282</u>		<u>209869</u>	
	CREDITORS: Amounts falling due within one year (Note 8)	<u>36184</u>	
<u>9843</u>			
£131439	NET ASSETS		£173685
=====			=====
RESERVES			
£131439	Restricted Reserve (Note 9)		£173685
=====			=====

The directors confirm that the company was entitled to exemption from the requirement to have an audit under the provision of section 477(1) of the Companies Act 2006 and that the members have not required the company to obtain an audit for the year in accordance with section 476(1) of that Act. The directors acknowledge their responsibility to ensure that the company keeps accounting records in accordance with section 386 and to prepare accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit for financial year in accordance with section 394 and which otherwise comply with the Companies Act 2006 as far as applicable to the company.

These financial statements have been prepared in accordance with the special provision of Part 15 of the Companies Act 2006 relating to small companies.

Approved:

.....

16<sup>th</sup> December 2010

.....

D WATSON  
Director

Date

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
**(LIMITED BY GUARANTEE)**  
**NOTES TO THE ACCOUNTS**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

1. ACCOUNTING POLICIES

**Basis of Preparation**

These Accounts have been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and in accordance with "Accounting and Reporting by Charities" Statement of Recommended Practice issued in March 2005.

**Accounting Convention**

The Accounts have been prepared under the historical cost convention.

**Fixed Assets and Depreciation**

Expenditure with a value of less than £50 is not capitalised as fixed assets and is treated as revenue expenditure.

**Donations and Grants**

All income is recognised as soon as the charity is entitled to the income and all conditions attached to its use have been satisfied.

**Reserves**

The charity's reserves are all held in Restricted Reserves representing funds received from a donor that require the donation to be utilised for a particular purpose or funds which have been raised for a specific purpose.

**Value Added Tax**

The charity is not VAT registered and as a result all VAT on expenditure is irrecoverable, therefore it is included in the relevant expense or asset cost.

**Allocation of Expenditure**

Expenditure has been analysed, where relevant, between the various types of incoming resources in the statement of financial activities. Costs incurred are treated as pertaining to charitable activities if they directly enable the charity to meet its aims and objectives.

2. OTHER SERVICES PROVIDED BY THE ACCOUNTANT

In common with many other charities of our size and nature we use our accountant to prepare and submit returns, where relevant, to the tax authorities and also to assist with the preparation of the financial statements.

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**NOTES TO THE ACCOUNTS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

3. INCOMING RESERVES – GRANT INCOME

Income represents amounts receivable through donations and grants as follows:-

	<u>2010</u>	<u>2009</u>
Elite Footballers' Programme:		
Sponsorship/Grant Funding	£ 20594	£ 6300
SFA Award	35000	35000
Other	9174	12880
Friends of AUFA	1795	595
Team Contributions	<u>1051</u>	<u>12888</u>
	<u>67614</u>	<u>67663</u>
Community Football Programme:		
Term Time Programme		
SFA Funding	10000	10000
SAC Funding	10000	10000
SAC Term Time Programme	23856	22415
SAC Easter Programme	1637	2387
SAC October Programme	550	-
SAC Summer Programme	3001	1902
McDonald's Schools Programme	4800	4800
Midnight Leagues	4530	2530
Other Funding		
Girls on the Move	10337	2436
SAC Community Coach Training	2501	1576
Other Income	1950	2028
Everybody Active	10000	51230
Proceeds of Crime	14142	7300
Soccer 1 Project	8813	7638
Supporting Employment	33329	-
Nursery Project	10500	-
Foods Standard Agency	960	-
Future Jobs Project	378	-
FSA Project	<u>-</u>	<u>1430</u>
	<u>151284</u>	<u>127672</u>
	£218898	£195335
	=====	=====

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**NOTES TO THE ACCOUNTS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

4.	RESOURCES EXPENDED – CHARITABLE ACTIVITIES	<u>2010</u>	<u>2009</u>
	Elite Footballers' Programme		
	Direct Costs		
	Playing Kit	£ 22028	£ 13215
	Coaches and Scouts' Kit	-	1482
	Equipment	-	4195
	Sports Physiotherapy	4557	3795
	Coaching Courses	1427	1175
	Travel Football Teams	7117	6128
	Coaches Expenses	3654	4161
	Support Costs		
	Facility Hire	15086	18288
	Office Consumables	443	694
	Hospitality Event	2452	4331
	Miscellaneous	<u>2102</u>	<u>3475</u>
		<u>58866</u>	<u>60939</u>
	Community Football Programme		
	Direct Costs		
	SAC Term Time Programme	18890	26345
	SAC Easter Programme	-	500
	McDonald's Schools Programme	2524	1304
	Midnight Leagues	-	1336
	Community Coach Training	474	616
	Football Development Salaries	56599	43226
	Equipment	1316	660
	Disclosure Costs	-	40
	Miscellaneous	4717	343
	Proceeds of Crime	2519	2992
	SAC Summer Programme	2554	1828
	SAC October Programme	850	-
	Everybody Active	6038	7547
	Soccer 1 Project	2722	3020
	Girls Project	2316	1894
	Disability Project	608	1576
	FSA Project	-	240
	Supporting Employment	15820	-
	Foods Standard Agency	<u>320</u>	<u>-</u>
		<u>118267</u>	<u>93467</u>
		£177133	£154406
		=====	=====
5.	EMPLOYEE COSTS		
	Wages and Salaries	£ 50019	£43226
	Social Security Costs	<u>6580</u>	<u>-</u>
		£ 56599	£ 43226
		=====	=====
	Average Number of Employees during year	15	12
		==	==

**AYR UNITED FOOTBALL ACADEMY LIMITED**  
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**NOTES TO THE ACCOUNTS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

6. MANAGEMENT BOARD REMUNERATION

No member of the Management Board received remuneration or expenses during the year.

7. DEBTORS	<u>2010</u>	<u>2009</u>
Sundry Debtors	£ 18876	£ 11104
AUFC Loan	3350	-
Space Place Loan	<u>1006</u>	<u>-</u>
	£ 23232	£ 11104
	=====	=====

8. CREDITORS: Amounts falling due within one year	<u>2010</u>	<u>2009</u>
Accrued Expenses	£ 11588	£ 9843
PAYE/NIC Creditor	<u>24596</u>	<u>-</u>
	£ 36184	£ 9843
	=====	=====

9. MOVEMENTS IN FUNDS	At	Incoming	Outgoing		At
	<u>1.6.09</u>	<u>Resources</u>	<u>Resources</u>	<u>Transfers</u>	<u>31.5.10</u>
Restricted Funds					
Elite Footballers Programme	£ 84331	£ 67855	£ 58866	£ -	£ 93320
Community Football Programme	<u>47108</u>	<u>151524</u>	<u>118267</u>	<u>-</u>	<u>80365</u>
TOTAL FUNDS	£131439	£219379	£177133	£ -	£173685
	=====	=====	=====	=====	=====

**PURPOSES OF FUNDS**

**Elite Footballers Programme**

The Elite Footballers Programme is designed to create a platform for the most skilful young footballers to develop their talent and to pursue a pathway that will help them to secure a career as professional footballers. The funding applied to this programme is used, amongst other things, to procure facilities, to assist our volunteer coaches through SFA Coaching qualifications, to provide a Sports Science programme and to buy the sporting kit and equipment which will allow the players to improve their physical strength and to enhance their playing skills.

**The Community Football Programme**

The Academy is equally committed to encouraging participation in football by children regardless of age, ability, social background or sex. To this end a number of programmes are managed, including:

a) **The South Ayrshire Football Development Programme**

This programme is run in partnership with South Ayrshire Council, the Scottish Football Association and Ayr United Football Club and promotes participation in football from kindergarten through to secondary schools by means of term time and out of school coaching programmes. It also provides support by way of assisting with coach development and with the establishment of new teams in local youth football leagues, male and female.

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**NOTES TO THE ACCOUNTS (CONT'D)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> MAY 2010**

b) Other specific programmes

The Football Development team has also secured funding and participation in other national initiatives, including the Midnight Leagues, which are designed to offer organised football in areas of social exclusion and the McDonald Schools programme, which encourages primary schoolchildren to participate in football activity.

The Football Development team has also successfully raised funds for and implemented the "Everybody Active" programme which allows disabled children to participate in football activity, both in their school environment and also in local soccer centres.

10. ANALYSIS OF NET ASSETS BETWEEN FUNDS	Restricted <u>Funds</u>	<u>Total</u>
Current Assets	£209869	£209869
Current Liabilities	<u>(36184)</u>	<u>(36184)</u>
Net Assets as at 31 <sup>st</sup> May 2010	£173685 =====	£173685 =====

11. CONTINGENT LIABILITY

The company is a member of The Space Place (Prestwick) Limited. In the event of that company being wound up, Ayr United Football Academy Limited is liable to the maximum extent of £1 in relation to settlement of the company's debts and liabilities.

12. MEMBERS' LIABILITY

Every member of the company undertakes to contribute such amount as may be required to the company's assets (not exceeding £1) if it should be wound up while he or she is a member or within one year after he or she ceases to be a member, for payment of the company's debts and liabilities contracted before he or she ceases to be a member, and of the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributories among themselves. As at 31<sup>st</sup> May 2010 there were 5 partner members (2009 – 5) of the company.